Joseph D. Buxbaum

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12542 Whispering Woods Drive, Ocean City, MD 21842

EDUCATION

Salisbury University – Salisbury, MD **Fall 2024 - Fall 2026** Concentration: Marketing and Sales

• *Cumulative GPA*: 3.65

• *Relevant Coursework:* International Marketing and sales, Information Systems and processing, Advertising and Promotions, Consumer behavior analyst

Florida Southern University – Lakeland, FL **Fall 2022 - Spring 2024** BA | Concentration: International Business

• *Cumulative GPA*: 3.45

• *Relevant Coursework:* Business professionalism, Financial/ Managerial Accounting, Marketing, Microeconomics, International Business

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WORK EXPERIENCE

Buxy's Salty Dog Saloon – Ocean City, MD **June 2012 - Present** *Manager*

• Manager and enforcer of business policies with employees gaining essential skills for workplace
• Salesman of food and beverage leading to an annual Revenue increase in Summer Months
• Organizer of party and meetings that grew customer appreciation.

Dry Dock 28 – Ocean City, MD **June 2017 - Present** *Manager*

• Oversaw daily operations, ensuring smooth and efficient service in a high-volume, fast-paced restaurant environment during peak tourist seasons.
• Led and trained a diverse team of employees, focusing on customer service excellence, adherence to health and safety standards, and operational efficiency.

LEADERSHIP AND EXTRACURRICULARS

Salisbury Men's Lacrosse Team – **Fall 2024 - Spring 2026** *Division III Student-Athlete*

• Dedicate 20+ hours weekly to training, practices, games, travel, and culture-building experiences.
• Participate in community outreach programs to promote the team's mission and inspire young athletes.
• Successfully manage time between academic and lacrosse team commitments to excel in both areas.

Florida Southern University Men's Lacrosse Team Fall 2022 - Spring 2024 *Division III Student-Athlete*

• Thrived in high-pressure game situations, consistently adapting to opponents' strategies and making quick, critical decisions on the field.
• Served as a mentor and leader to underclassmen, fostering a team-first mentality and encouraging positive team culture.

SKILLS AND INTERESTS

• *Skills*: Microsoft Office, Market Research, Creative Thinking

• *Interests*: Sports, Travel, Leadership, Teamwork